

# ADVANTAGE LITHUANIA

## STRATEGIC LOCATION

### FACTS

Population: 3.2 million

Capital: Vilnius

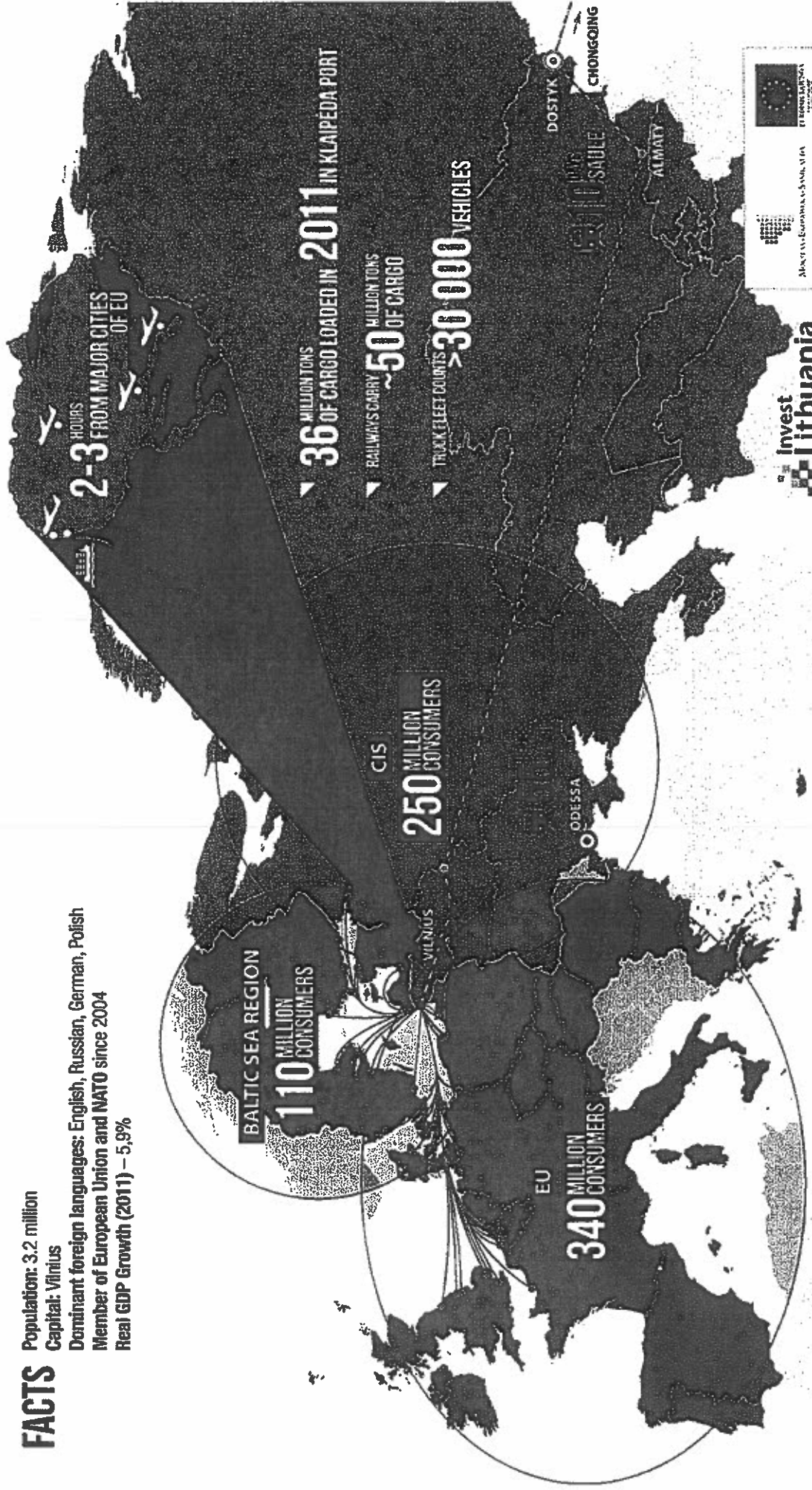
Dominant foreign languages: English, Russian, German, Polish

Member of European Union and NATO since 2004

Real GDP Growth (2011) – 5.9%

Two International Trans-European transport corridors cross the territory of Lithuania:

- I North-South direction corridor (Highway "Via Baltica") connects Finland, Estonia, Latvia, Lithuania, and Poland
- IX East-West direction corridor – Branch IX B connects Ukraine, Belarus, Lithuania, Russia



**Invest Lithuania**  
www.investlithuania.com

# THE GOVERNMENT OF THE REPUBLIC OF LITHUANIA ANNOUNCES FIVE INTERNATIONAL TENDERS FOR MANAGEMENT OF THE NEW SPECIAL ECONOMIC ZONES (SEZ) IN LITHUANIA:

**AKMENĖ 99 HA · KĖDAINIAI 131 HA · MARIJAMPOLĖ 78 HA · PANEVĖŽYS 47 HA · ŠIAULIAI 218 HA**

## BENEFITS FOR THE MANAGING COMPANY

- 50 % lower state land lease fee
- Full right to sublease the land at market prices to SEZ investors
- Full right to operate the SEZ for 49 years

## BENEFITS FOR THE SEZ INVESTORS

- No corporate tax for 6 years (Regular corporate tax in Lithuania is 15 %)
- 50 % discount on corporate tax for the 10 following years
- No real estate tax
- No land tax
- No tax on dividends
- EU financial incentives available

## REQUIREMENTS AND APPLICATION PROCEDURE

### MAIN RESPONSIBILITIES OF A SEZ MANAGER

- Creating a strategy for SEZ development
- Implementing a sound business plan
- Attracting investors
- Marketing the SEZ
- Subleasing land to companies

### ELIGIBLE CANDIDATES' PROFILE

- Individuals
- Companies
- Subsidiaries / divisions

### SELECTION CRITERIA

- Initial financial contribution no less than EUR 116,000
- Experience in investment promotion & consulting
- Quality of a business plan for SEZ management

**SUBMIT YOUR ENTRY PROPOSAL BEFORE THE**

**DEADLINE OF 4TH OCTOBER/2012**

**THE SUCCESSFUL BIDDER WILL HAVE TO**

- Establish a Special Purpose Company (SPC) for management of a SEZ in Lithuania
- Sign an Operational Agreement with the Ministry of Economy



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**POINT OF CONTACT**

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# PROFILE KĖDAINIAI AREA

Total population

**637.7<sup>K</sup>**  
IN KAUNAS AREA

**58.9<sup>K</sup>**  
IN KĖDAINIAI CITY

Unemployment rate

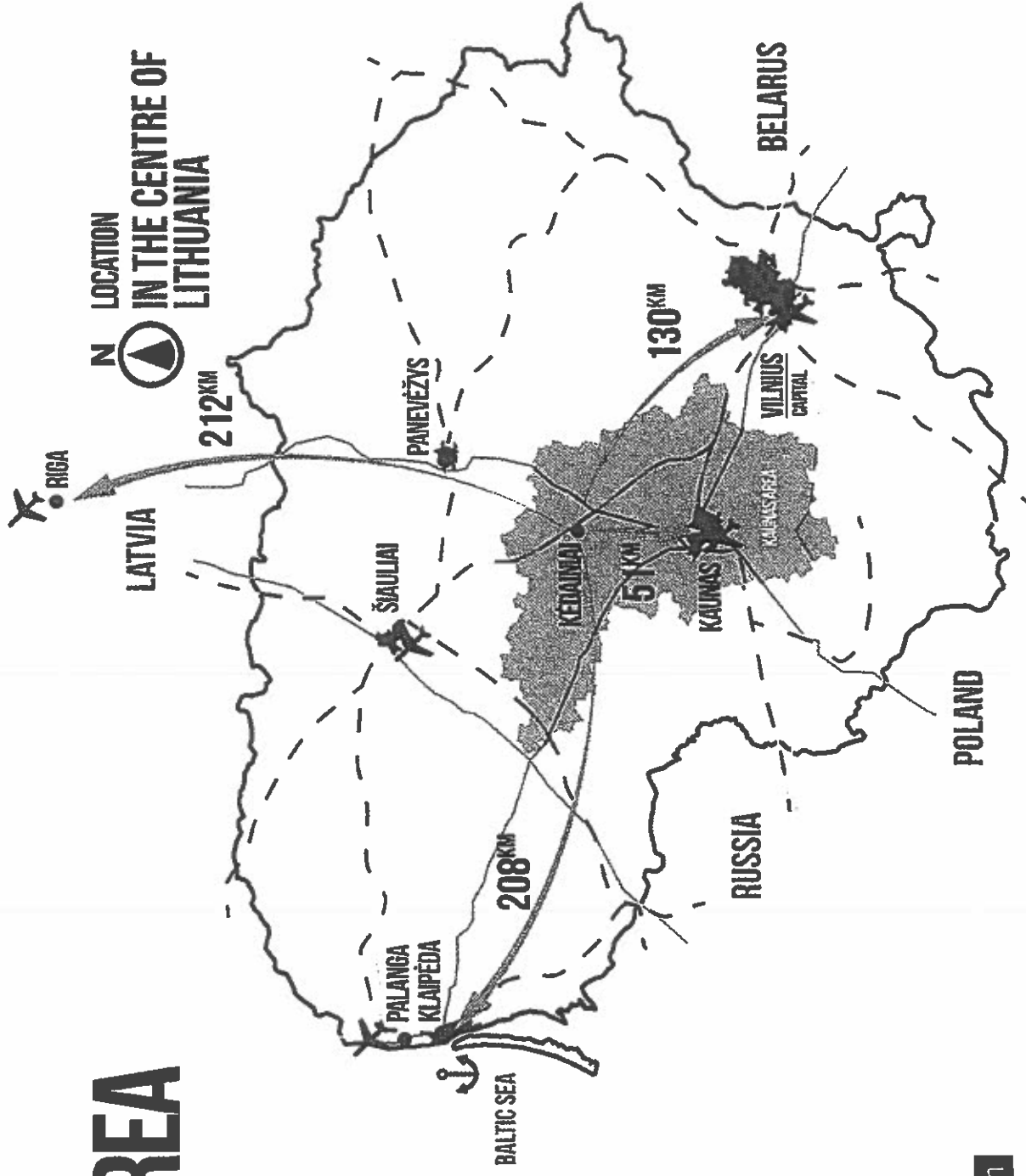
**7.4 %** /2012  
IN KAUNAS AREA

Labour force

**314.4<sup>K</sup>** /2011  
IN KAUNAS AREA

Number of economic entities in operation

**1,065** /2012  
IN KĖDAINIAI CITY

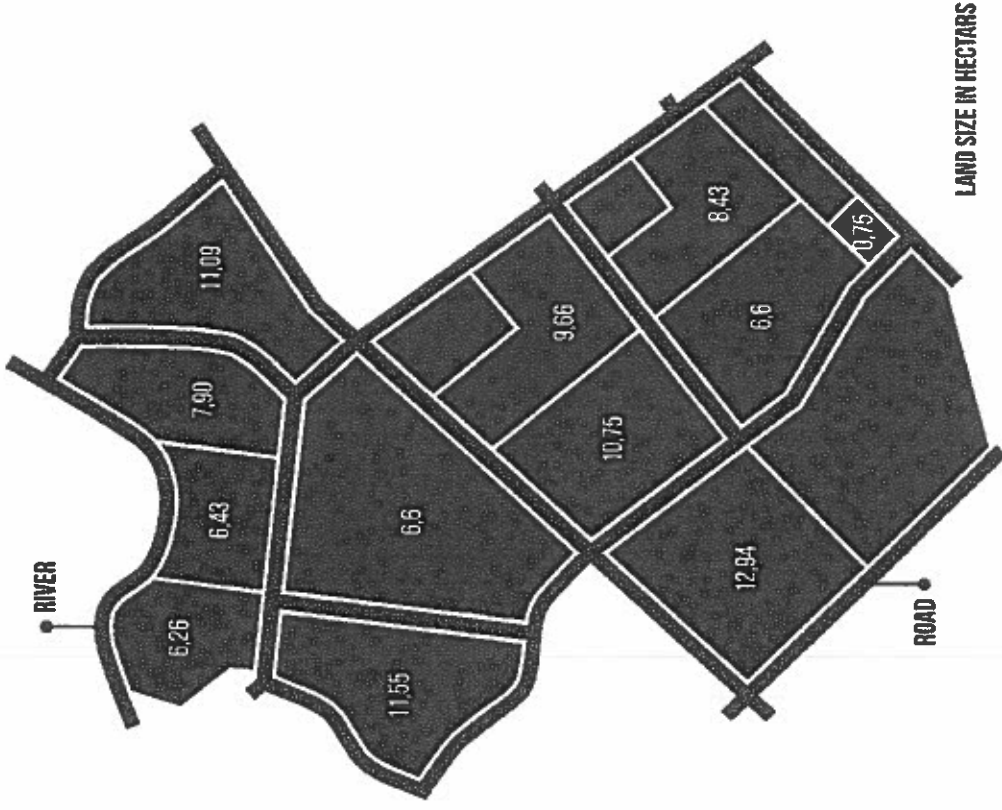


# PROFILE KĒDAINIAI SEZ

## MAIN FACTS

- Size: **131<sup>HA</sup>**
- Detailed planning approved
- Environmental Impact Assessment fulfilled

	INNER ROADS	DRINKING WATER & SEWERAGE NETWORK	RAILWAYS
CURRENT	1.57 <sup>KM</sup>	7.42 <sup>KM</sup>	1.2 <sup>KM</sup>
PLANNED	2.89 <sup>KM</sup>	5.55 <sup>KM</sup>	T.B.D.



## DOMINANT INDUSTRIES IN AREA

- chemical industry
- food industry
- textiles
- metal processing

## TARGET INDUSTRIES IN SEZ

- chemical industry
- rubber & plastics
- metal processing
- transport & communications



vehicles



clothing and textiles



wood industry



machinery & equipment



construction



food processing

# SUCCESS STORIES: EXISTING SEZs IN LITHUANIA

## KLAIPĖDA SEZ

**In operation**  
2002

**Total area**  
412 HA

### SEZ MANAGEMENT

The zone's management company is controlled by Baltic Fund Investments, JSC, Dr. P.J.Everaert (Senior Board Advisor of Clearwater Capital Partners), and the local bank with EBRD.

**Investors to date**  
21

**Jobs created**  
1,284

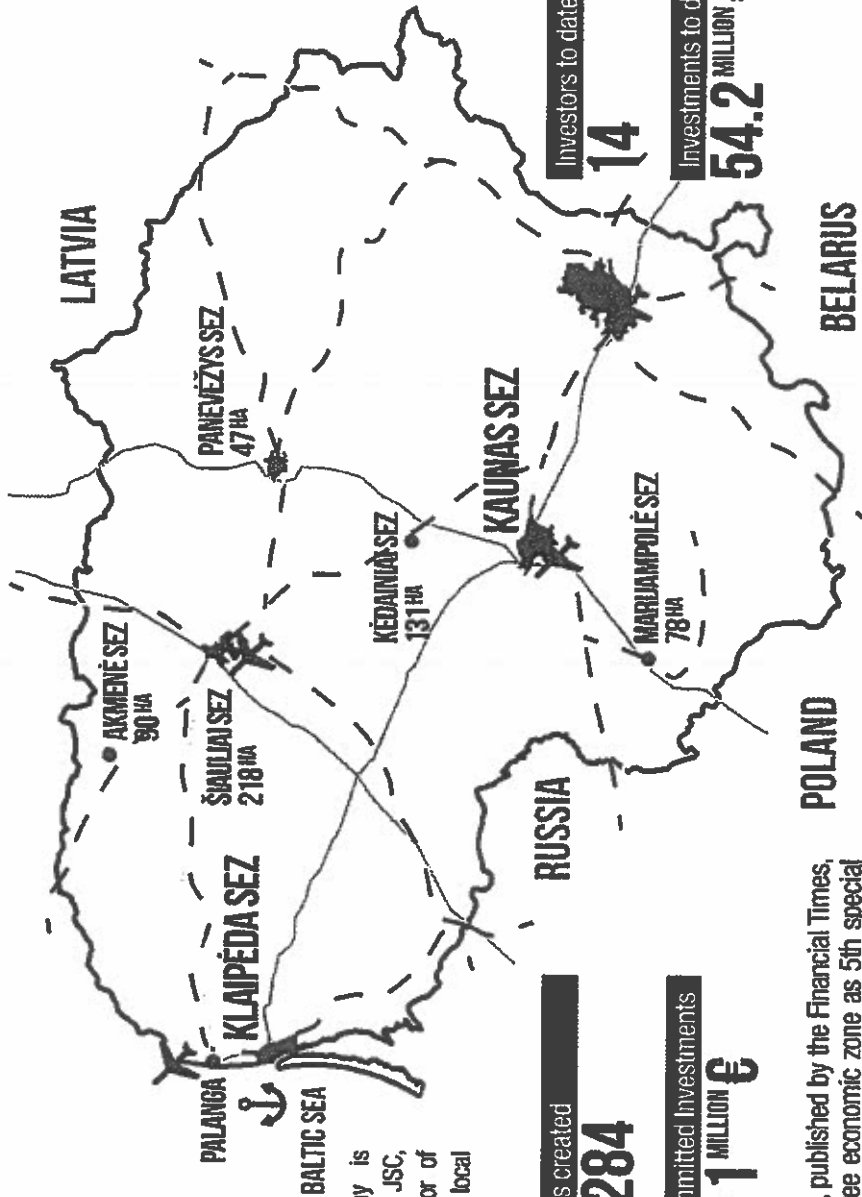
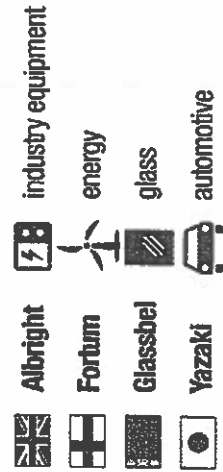
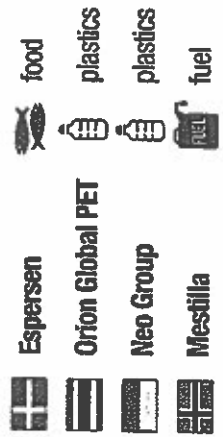
**Investments to date**  
460 MILLION €

**Committed Investments**  
111 MILLION €



In 2010, FDI Magazine, published by the Financial Times, ranked the Klaipeda free economic zone as 5th special economic zone in the category of Best Facilities.

### NOTABLE INVESTORS



## KAUNAS SEZ

**In operation**  
2003

**Total Area**  
534 HA

### SEZ MANAGEMENT

The zone's management company is controlled by Belgian Consortium AOI NV, that is one of the biggest logistics companies in the Benelux region.

**Investors to date**  
14

**Jobs created**  
487

**Investments to date**  
54.2 MILLION €

**Committed Investments**  
295.9 MILLION €

### NOTABLE INVESTORS

